

CONSULTING - SPECIFYING  
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# GIANTS 100 <sup>2008</sup>

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# GIANTS 100 2008

## [ About the CSE Giants ]

Congratulations to the winners of the 2008 *Consulting-Specifying Engineer* Giants 100, which lists the 100 largest engineering firms based on MEP revenue.

In 2008, the 100 top engineering firms account for approximately \$18.51 billion in total revenue in the prior year, with revenue for MEP design reported at a total of \$4.58 billion.

Comparing such large figures for so many diverse firms with a wide range of accounting procedures is challenging. While some of the participating firms are engaged exclusively in MEP design work, many others are A/E firms or turnkey design-build firms providing MEP design services as a subset of their offerings.

To determine how much of a firm's revenue is allocated to MEP design, we use a three-step process: First, we ask participating firms for their total revenue and their total design revenue from the prior fiscal or calendar year. Then, we ask them to determine, to the best of their knowledge, the percent of design revenue that can be assigned to the various types of MEP work. Finally, we calculate a simple fraction of the MEP work divided by the total design revenue.

There are significant changes in this year's ranking. Because substantial merger and acquisition activity occurred in the AEC industry, giants are swallowing giants. In other cases, changes in business models have changed the nature of some firms. These trends are discussed in the Giants 100 feature article that accompanies this poster, also published in the August issue.

For more about the 2008 Giants 100, go to [www.csemag.com/giants](http://www.csemag.com/giants).

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# [ Giants 100 Index]

Firm Name	Rank	Firm Name	Rank
AECOM Technology Corp.	1	LEO A DALY	18
Affiliated Engineers Inc.	13	Lizardos Engineering Associates PC	81
AKF Engineers LP	14	M/E Engineering PC	46
Albert Kahn Associates Inc.	88	Matrix Technologies Inc.	43
Bala Consulting Engineers Inc.	78	M-E Engineers Inc.	30
Bridgers & Paxton Consulting Engineers Inc.	64	Middough Inc.	35
Brinjac Engineering Inc.	73	Morris, Johnson & Associates Inc.	89
BSA LifeStructures	49	Newcomb & Boyd	55
Burns & McDonnell	3	O'Dea, Lynch, Abbattista Consulting Engineers	98
Burns and Roe Group	4	Optimization Technology Inc.	37
Burt Hill	38	OWP/P	65
Cannon Design	31	P2S Engineering Inc.	67
CJL Engineering	90	Page Southerland Page LLP	45
Clark Nexsen Architecture & Engineering	71	Parsons Brinckerhoff	7
CMTA Inc.	74	Paulus, Sokolowski and Sartor LLC	19
Cosentini Assocs.	16	Peter Basso Associates Inc.	70
CRB Consulting Engineers Inc.	33	POWER Engineers	6
DLR Group	12	PWI Engineering	99
Durrant	66	R.G. Vanderweil Engineers LLP	15
Dynamix Engineering Ltd.	96	Richard D. Kimball Co. Inc.	42
E M C Engineers Inc.	56	Rist-Frost-Shumway Engineering PC	94
Einhorn Yaffee Prescott Architecture & Engineering	69	Robert Derector Assocs.	48
Ellerbe Becket	51	Ross & Baruzzini Inc.	61
Environmental Systems Design Inc.	34	RTKL Associates Inc.	86
EwingCole	41	Salas O'Brien	97
EYP Mission Critical Facilities, a company of HP	23	Schirmer Engineering Corporation	25
Fanning/Howey Associates Inc.	80	Sebesta Blomberg & Associates Inc.	91
Fishbeck, Thompson, Carr & Huber Inc.	72	Smith Seckman Reid Inc.	17
GHT Limited	58	SmithGroup	39
Glumac	40	Spectrum Engineers Inc.	87
Goetting & Associates Inc.	93	SSOE Inc.	11
GRW	85	Stanley Consultants	24
H.F. Lenz Company	60	Stantec Inc.	10
Harley Ellis Devereaux	50	STV Group Inc.	9
HDR	22	Symmes Maini & McKee Associates	100
Heapy Engineering LLC	68	Syska Hennessy Group Inc.	5
Henderson Engineers Inc.	21	Teng & Associates Inc.	36
Henneman Engineering Inc.	59	The Benham Companies LLC	8
HGA Architects and Engineers	27	The RJA Group Inc.	28
Interface Engineering	44	The RMH Group Inc.	79
James Posey Associates Inc.	77	TLC Engineering for Architecture	20
Jordan & Skala Engineers Inc.	52	Triad Consulting Engineers Inc.	47
Joseph R Loring	57	URS Corporation	2
Kamm Consulting Inc.	82	van Zelm Engineers	91
Karpinski Engineering	83	Wick Fisher White Engineers	76
KJWW Engineering	26	Wiley & Wilson Inc	53
KlingStubbins	32	William Tao & Associates Inc.	94
Korda/Nemeth Engineering Inc.	83	Wink Companies LLC	54
KTA Group Inc.	62	Wright Engineers	63
Larson Binkley Inc.	75	X-nth	29

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Rank	Firm Name	Ownership	Total Revenue (\$ million)	% for MEP Design	2008 MEP Design Revenue (\$ million)
1	AECOM Technology Corp.	Public	4,275.30	19	656.89
2	URS Corporation	Public	5,383.00	10	489.50
3	Burns & McDonnell	Emp Owned	860.00	60	276.00
4	Burns and Roe Group	Private	239.90	75	179.93
5	Syska Hennessy Group Inc.	Private	151.30	100	151.31
6	POWER Engineers	Private	162.70	100	145.70
7	Parsons Brinckerhoff	Emp Owned	1,843.20	10	128.86
8	The Benham Companies LLC	Public	245.00	46	112.70
9	STV Group Inc.	Emp Owned	263.78	38	100.24
10	Stantec Inc.	Public	887.80	9	79.90
11	SSOE Inc.	Private	110.00	70	77.00
12	DLR Group	Emp Owned	111.00	65	72.15
13	Affiliated Engineers Inc.	Private	75.53	93	70.24
14	AKF Engineers LP	Private	69.16	90	62.24
15	R.G. Vanderweil Engineers LLP	Private	67.98	90	61.45
16	Cosentini Assocs.	Subsidiary	60.13	90	54.12
17	Smith Seckman Reid Inc.	Private	70.10	75	52.58
18	LEO A DALY	Private	190.69	27	51.49
19	Paulus, Sokolowski and Sartor LLC	Subsidiary	77.80	66	51.30
20	TLC Engineering for Architecture	Private	55.50	92	51.06
21	Henderson Engineers Inc.	Private	50.40	97	48.89
22	HDR	Emp Owned	194.81	25	48.70
23	EYP Mission Critical Facilities, a company of HP	Subsidiary	68.80	80	47.56
24	Stanley Consultants	Emp Owned	232.70	20	46.54
25	Schirmer Engineering Corporation	Subsidiary	45.69	100	45.69
26	KJWW Engineering	Emp Owned	49.02	90	44.11
27	HGA Architects and Engineers	Emp Owned	94.00	45	42.30
28	The RJA Group Inc.	Emp Owned	43.37	100	40.91
29	X-nth	Private	56.76	72	40.87
30	M-E Engineers Inc.	Private	40.55	100	40.55
31	Cannon Design	Private	123.90	32	39.65
32	KlingStubbins	Private	104.00	37	38.48
33	CRB Consulting Engineers Inc.	Private	65.14	58	37.78

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**2007 MEP  
Design Revenue  
(\$ million)**

**Web Address**

**Main Address**

x	www.aecom.com	555 South Flower St., Los Angeles, CA 90071
321.72	www.urscorp.com	600 Montgomery St., 26th Fl, San Francisco, CA 94111
274.40	www.burnsmcd.com	9400 Ward Parkway, Kansas City, MO 64114
163.50	www.roe.com	800 Kinderkamack Rd., Oradell, NJ 07649
98.65	www.syska.com	11 West 42nd St., New York, NY 10036
49.64	www.powereng.com	3940 Glenbrook Dr., Hailey, ID 83333
109.80	www.pbworld.com	One Penn Plaza, New York, NY 10119
46.71	www.benham.com	9400 North Broadway, Ste. 300, Oklahoma City, OK 73114
52.25	www.stvinc.com	205 West Welsh Dr., Douglassville, PA 19518
56.17	www.stantec.com	10160-112th St., Edmonton, Alberta T5K 2L6
63.00	www.ssoe.com	1001 Madison Ave., Toledo, OH 43604
x	www.dlrgroup.com	400 Essex Ct., Regency Park, Omaha, NE, 68114
62.40	www.aeieng.com	P.O. Box 44991, Madison, WI 53744
x	www.akfgroup.com	1501 Broadway, Ste. 700, New York, NY 10036
33.54	www.vanderweil.com	274 Summer St., Boston, MA 02210
50.40	www.cosentini.com	Two Pennsylvania Plaza, New York, NY 10121
39.27	www.ssr-inc.com	2995 Sidco Dr., Nashville, TN 37204
45.52	www.leoadaly.com	8600 Indian Hills Dr., Omaha, NE 68114
37.56	www.psands.com	67A Mountain Blvd Ext, Warren, NJ 07059
45.49	www.tlc-engineers.com	255 S. Orange Ave., Ste. 1600, Orlando, FL 32766
36.38	www.hei-eng.com	8325 Lenexa Dr., Lenexa, KS 66214
43.28	www.hdrinc.com	8404 Indian Hills Dr., Omaha, NE 68114
31.20	www.eypmcf.com	440 Park Avenue South, 16th Fl, New York, NY 10016
80.66	www.stanleygroup.com	225 Iowa Ave., Muscatine, IA 52761
40.87	www.schirmereng.com	1000 Milwaukee Ave., 5th Fl, Glenview, IL 60025
32.94	www.kjww.com	623 26th Ave., Rock Island, IL 61201
24.85	www.hga.com	701 Washington Ave. North, Minneapolis, MN 55401
32.50	www.rjainc.com	600 West Fulton St., Ste. 500, Chicago, IL 60661
x	x-nth.com	2601 Westhall Lane, Maitland, FL 32751
37.10	www.me-engineers.com	10055 West 43rd Ave., Wheat Ridge, CO 80033
41.71	www.cannondesign.com	2170 Whitehaven Rd., Grand Island, NY 14072
25.48	www.klingstubbins.com	2301 Chestnut St., Philadelphia, PA 19103
30.10	www.crbusa.com	7410 NW Tiffany Springs Pkwy, Ste. 100, Kansas City, MO 64153

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Rank	Firm Name	Ownership	Total Revenue (\$ million)	% for MEP Design	2008 MEP Design Revenue (\$ million)
34	Environmental Systems Design Inc.	Private	37.71	100	37.71
35	Middough Inc.	Private	96.00	37	35.52
36	Teng & Associates Inc.	Private	68.63	51	35.00
37	Optimization Technology Inc.	Emp Owned	36.00	96	34.56
38	Burt Hill	Private	33.30	100	33.30
39	SmithGroup	Private	147.70	24	32.00
40	Glumac	Private	35.75	88	31.46
41	EwingCole	Private	66.00	45	29.70
42	Richard D. Kimball Co. Inc.	Private	29.75	95	28.27
43	Matrix Technologies Inc.	Emp Owned	25.78	100	25.78
44	Interface Engineering	Private	25.25	100	25.25
45	Page Southerland Page LLP	Private	86.77	28	24.30
46	M/E Engineering PC	Private	24.21	100	24.21
47	Triad Consulting Engineers Inc.	Private	24.41	95	23.19
48	Robert Derector Assocs.	Private	22.50	100	22.50
49	BSA LifeStructures	Private	64.13	41	22.20
50	Harley Ellis Devereaux	Private	69.45	30	20.83
51	Ellerbe Becket	Emp Owned	90.00	25	20.25
52	Jordan & Skala Engineers Inc.	Private	20.15	100	20.15
53	Wiley & Wilson Inc	Emp Owned	20.05	100	20.05
54	Wink Companies LLC	Private	83.00	23	19.09
55	Newcomb & Boyd	Private	18.21	100	18.21
56	E M C Engineers Inc.	Private	19.06	95	18.10
57	Joseph R Loring	Private	18.05	100	18.05
58	GHT Limited	Private	18.00	100	18.00
59	Henneman Engineering Inc.	Private	22.00	80	17.60
60	H.F. Lenz Company	Private	22.500	76	17.10
61	Ross & Baruzzini Inc.	Private	16.60	100	16.60
62	KTA Group Inc.	Private	17.23	90	15.50
63	Wright Engineers	Private	16.48	90	14.83
64	Bridgers & Paxton Consulting Engineers Inc.	Private	14.70	100	14.70
65	OWP/P	Private	14.00	100	14.00
66	Durrant	Private	40.60	34	13.80
67	P2S Engineering Inc.	Private	13.46	100	13.46

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**2007 MEP  
Design Revenue**  
(\$ million)

**Web Address**

**Main Address**

32.50	www.esdesign.com	175 West Jackson Blvd., Ste. 1400, Chicago, IL 60604
x	www.middough.com	1901 East 13th St., Cleveland, OH 44114
39.78	www.teng.com	205 N. Michigan Ave., Chicago, IL 60601
6.30	www.optimation.us	50 High Tech Dr., Rush, NY 14543
22.88	www.burthill.com	101 East Diamond St., Butler, PA 16001
27.66	www.smithgroup.com	500 Griswold, Ste. 700, Detroit, MI 48226
x	www.glumac.com	150 California St., 3rd Fl, San Francisco, CA 94111
34.14	www.ewingcole.com	100 North 6th St., Philadelphia, PA 19106
22.42	www.rdkengineers.com	200 Brickstone Square, Andover, MA 01810
15.66	www.matrixti.com	1760 Indian Wood Circle, Maumee, OH 43537
16.28	www.interfaceengineering.com	708 SW Third Ave., Ste. 400, Portland, OR 97204
x	www.pspaec.com	1100 Louisiana, Ste. One, Houston, TX 77002
16.05	www.meengineering.com	150 North Chestnut St., Rochester, NY 14604
14.82	www.triadcei.com	2740 Route 10 West, Morris Plains, NJ 07950
x	www.derecor.com	19 West 44th St., New York, NY 10036
15.33	www.bsalfeststructures.com	9365 Counselors Row, Indianapolis, IN 46240
13.02	www.harleyellisdevereaux.com	26913 Northwestern Hwy., Ste. 200, Southfield, MI 48033
20.70	www.ellerbebecket.com	800 LaSalle Ave., Minneapolis, MN 55402
18.82	www.jordanskala.com	5365 Oakbrook Pkwy, Norcross, GA 30093
10.24	www.wileywilson.com	2310 Langhorne Rd., Lynchburg, VA 24501
9.80	www.winkinc.com	3909 W. Congress St., Lafayette, LA 70506
17.31	www.newcomb-boyd.com	303 Peachtree Center Ave. NE, Ste. 525, Atlanta, GA 30303
5.20	www.emcengineers.com	143 Union Blvd., Ste. 350, Lakewood, CO 80228
17.00	www.loringengineers.com	21 Pennsylvania Plaza 14th Fl, New York, NY 10001
18.10	www.ghlttd.com	1010 N Glebe Rd., Ste. 200, Arlington, VA 22201
x	www.henneman.com	1605 South State St., Champaign, IL 61820
18.05	www.hflenz.com	1407 Scalp Ave., Johnstown, PA 15904
12.80	www.rossbar.com	6 South Old Orchard Ave., St. Louis, MO 63119
27.00	www.ktagroup.com	13755 Sunrise Valley Dr., Ste. 500, Herndon, VA 20171
x	www.wrightengineers.com	7425 Peak Dr., Las Vegas, NV 89128
14.13	www.bpce.com	4600-C Montgomery Blvd. NE, Albuquerque, NM 87109
10.69	www.owpp.com	111 W. Washington St., Ste. 2100, Chicago, IL 60602
x	www.durrant.com	400 Ice Harbor Dr., Dubuque, IA 52001
9.66	www.p2seng.com	5000 East Spring St., 8th Floor, Long Beach, CA 90815

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Rank	Firm Name	Ownership	Total Revenue (\$ million)	% for MEP Design	2008 MEP Design Revenue (\$ million)
68	Heapy Engineering LLC	Private	15.77	85	13.41
69	Einhorn Yaffee Prescott Architecture & Engineering	Private	45.30	29	13.14
70	Peter Basso Associates Inc.	Emp Owned	13.11	100	13.11
71	Clark Nexsen Architecture & Engineering	Private	47.88	27	12.93
72	Fishbeck, Thompson, Carr & Huber Inc.	Emp Owned	50.83	25	12.71
73	Brinjac Engineering Inc.	Private	16.47	75	12.35
74	CMTA Inc.	Emp Owned	12.94	100	11.93
75	Larson Binkley Inc.	Private	11.86	100	11.86
76	Wick Fisher White Engineers	Private	11.70	100	11.70
77	James Posey Associates Inc.	Private	12.20	95	11.59
78	Bala Consulting Engineers Inc.	Private	13.80	80	11.04
79	The RMH Group Inc.	Private	11.25	92	10.31
80	Fanning/Howey Associates Inc.	Private	37.26	28	10.13
81	Lizardos Engineering Associates PC	Private	10.00	100	10.00
82	Kamm Consulting Inc.	Private	9.62	100	9.62
83	Karpinski Engineering	Private	9.60	100	9.60
84	Korda/Nemeth Engineering Inc.	Private	15.00	64	9.60
85	GRW Engineers Inc.	Emp Owned	31.64	30	9.49
86	RTKL Associates Inc.	Subsidiary	231.51	4	9.26
87	Spectrum Engineers Inc.	Private	8.93	96	8.57
88	Albert Kahn Associates Inc.	Private	42.50	20	8.50
89	Morris, Johnson & Associates Inc.	Private	8.48	100	8.48
90	CJL Engineering	Private	8.33	100	8.33
91	Sebesta Blomberg & Associates Inc.	Emp Owned	23.40	35	8.19
92	van Zelm Engineers	Private	12.10	95	8.19
93	Goetting & Associates Inc.	Private	7.20	100	7.20
94	Rist-Frost-Shumway Engineering PC	Private	7.50	90	6.75
95	William Tao & Associates Inc.	Emp Owned	7.10	95	6.75
96	Dynamix Engineering Ltd.	Private	6.65	100	6.65
97	Salas O'Brien	Private	6.08	100	6.09
98	O'Dea, Lynch, Abbattista Consulting Engineers	Private	5.87	95	5.59
99	PWI Engineering	Private	5.18	100	5.18
100	Symmes Maini & McKee Associates	Private	22.61	22	4.97

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**2007 MEP  
Design Revenue  
(\$ million)**

**Web Address**

**Main Address**

15.50	www.heapy.com	1400 W Dorothy Lane, Dayton, OH 45409
x	www.eypae.com	412 Broadway, Albany, NY 12207
11.63	www.pbanet.com	5145 Livernois, Troy, MI 48098
13.55	www.clarknexsen.com	6160 Kempsville Cir., Ste. 200A, Norfolk, VA 23502
11.42	www.ftch.com	1515 Arboretum Dr. SE, Grand Rapids, MI 49546
7.30	www.brinjac.com	114 North Second St., Harrisburg, PA 17101
9.10	www.cmtaegr.com	10101 Linn Station Rd., Ste. 530, Louisville, KY 40223
x	www.larsonbinkley.com	6363 College Blvd., Ste. 400, Overland Park, KS 66211
11.50	www.wfweng.com	111 South Independence Mall East, Ste. 400, Philadelphia, PA 19106
11.50	www.jamesposey.com	3112 Lord Baltimore Dr., Baltimore, MD 21244
8.08	www.bala.com	443 South Gulph Rd., King of Prussia, PA 19406
9.35	www.rmhgroup.com	12600 W. Colfax Ave., Ste. A-400, Lakewood, CO 80215
5.67	www.fhai.com	1200 Irmscher Blvd., Celina, OH 45822
10.00	www.leapc.com	200 Old Country Rd., Ste. 670, Mineola, NY 11501
10.02	www.kammconsulting.com	1407 West Newport Center Dr., Deerfield Beach, FL 33442
x	www.karpinskieng.com	3135 Euclid Ave., Cleveland, OH 44115
8.62	www.korda.com	1650 Watermark Dr., Ste. 200, Columbus, OH 43215
9.38	www.grwinc.com	801 Corporate Dr., Lexington, KY 40503
x	www.rtkl.com	901 South Bond St., Baltimore, MD 21231
8.54	www.spectrum-engineers.com	175 South Main St., Ste. 300, Salt Lake City, UT 84111
5.54	www.albertkahn.com	7430 Second Ave., Detroit, MI 48202
9.33	www.morrisjohnson.com	611 Industrial Way West, Eatontown, NJ 07724
7.03	www.cjengineering.com	1550 Coraopolis Hgts. Rd., Ste. 340, Moon Township, PA 15108
x	www.sebesta.com	2381 Rosegate, Roseville, MN 55113
6.63	www.vanzelm.com	10 Talcott Notch, Farmington, CT 06032
6.40	www.goetting.com	12042 Blanco Rd., Ste. 200, San Antonio, TX 78216
x	www.rfsengineering.com	71 Water St., Laconia, NH 03246
x	www.wmtao.com	349 Marshall Ave., Ste. 200, St. Louis, MO 63119
5.85	www.dynamix-ltd.com	1108 City Park Ave., 3rd Fl, Columbus, OH 43206
x	www.salasobrien.com	305 South 11th St., San Jose, CA 95112
5.65	www.olace.com	50 Broadway, Hawthorne, NY 10532
4.00	www.pwius.com	327 North 17th St., Philadelphia, PA 19103
x	www.smma.com	1000 Massachusetts Ave., Cambridge, MA 02138

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Eaton brings unmatched expertise to the electrical industry through two of our many premier offerings — Cutler-Hammer® power distribution and control equipment, and our Powerware® power quality and reliability products. We understand what is important in electrical power systems, whether it is the high reliability required at a mission-critical facility, the need for increased worker safety at an industrial facility, or sustainability and energy efficiency.

We deliver these benefits to building owners through our PowerChain Management approach to electrical systems design. For the electrical system designer, we provide you with the quality products and application expertise you need.

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**EATON** | Cutler-Hammer



## Power Distribution

Eaton's Cutler-Hammer brand of power distribution equipment includes a complete line of busway, safety switches, transformers, panelboards, switchboards, transfer switches, and low and medium voltage switchgear. We also offer the broadest range of circuit breakers in the industry, from miniature breakers to vacuum breakers.



## Power Monitoring

Eaton's Power Xpert® Architecture utilizes intelligent hardware and software to transform your power system into an integrated, agile system that you can monitor, control and manage effectively. Eaton's Power Xpert meters, gateways and software form the basis of this advanced power monitoring offering.



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## Power Reliability

With a rich history of technical innovation and proven performance, Eaton's line of Powerware three-phase UPS products up to 1100 kVA features: leading sustainability, strong power performance, highest reliability and availability, and robust manageability. Powerware UPS products are designed to provide superior power protection, on a global scale, for applications such as the largest data centers, healthcare facilities, telecommunication installations, hotels, casinos and financial systems.



## Power Control

Eaton's Cutler-Hammer power control products include our leading line of motor control centers, as well as a full line of both low and medium voltage variable speed drive products. Our new Cutler-Hammer FlashGard<sup>®</sup> Motor Control Center (MCC) is designed specifically to address the dangers of arc flash.



## Power Quality

Eaton offers a wide range of power quality products including our Visor Series Surge Protective Device (SPD) line and a full-line of engineered Power Factor Correction products. Harmonic solutions include both static and dynamic filters as well as harmonic mitigating transformers and advanced 12-pulse and 18-pulse adjustable frequency drives.

## Engineering Services

Eaton's Electrical Services & System team offers a comprehensive portfolio of services tailored for every stage of a power system's life cycle. Our services integrate and optimize the elements of a power system to make sure it's aligned with business goals. We can help keep your power system safe, efficient, reliable, and up-to-date.

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## Doug Dillie

Industry Manager -  
Electrical Consultants

## Congratulations to the Giants 100

Eaton Corporation is proud to sponsor Consulting-Specifying Engineer's 2008 Giants 100 and would like to congratulate the 100 engineering firms listed in this report who truly have made it to the "top".

As many of you have grown over the past years and decades, so has Eaton. Our roots in the electrical business go back to our acquisitions of Cutler-Hammer in 1978 and Westinghouse Electric's Distribution and Control business in 1994. These two strong brands provided Eaton with a solid base of products, technologies, factories, and people to grow our electrical business. More recent acquisitions, including Powerware in 2004 and Moeller in 2008, have broadened our capabilities both in North America and around the world.

Eaton understands the role of the Consulting Engineer and is committed to supporting your efforts in the marketplace. We have over 50 Application Engineers across the US, and dozens more around the globe, dedicated to supporting your needs locally. Eaton's "Consulting Application Guide" has long been the leading design/application guide in the electrical distribution industry; and when you started looking to the web for "instant information," Eaton was there to serve you also. Our "Consultants & Engineers" site at <http://www.eaton.com/consultant> provides the information and tools you need to completely design and specify an electrical system.

So once again, congratulations on making it to the "top" of your industry. Eaton Corporation has been privileged to support you along the way and looks forward to working with you in the future.

To contact us, call your local Eaton Application Engineer, visit us at [www.eaton.com/consultant](http://www.eaton.com/consultant), or send us an email at: [ConsultantSupportEG@eaton.com](mailto:ConsultantSupportEG@eaton.com)

Regards,

Douglas A. Dillie  
Industry Manager, Electrical Consultants  
Eaton Corporation

## Sustainability— Live it, Build it



At Eaton, we are committed to solutions for sustainable growth, not only for our customers, but our own company as well.

We don't just talk Sustainability. We live it, and we build it. From our CEO's commitment to reduce Eaton's greenhouse gas (GHG) emissions by 18% by 2012, to attaining LEED Silver Certification for our electrical group headquarters in Pittsburgh, PA, we're making sustainability a way of life.

We also offer customers a broad range of energy-efficient and environmentally-friendly electrical solutions that can help a building go green and contribute to LEED<sup>1</sup> certification. In fact, our solutions collectively have the potential to contribute to nearly 40% of the total possible LEED credit points required for certification.

To learn more, visit [www.eaton.com/greenbuildings](http://www.eaton.com/greenbuildings) and choose the link for LEED Credits Guide to Eaton Products and Services

<sup>1</sup> *Leadership in Energy and Environmental Design (LEED), U.S. Green Buildings Council (USGBC®).*